

**the fast, safe and economical way
from road to rail ...**

theMobiler[®]

... absolutely anywhere!



Palfinger Bermüller GmbH · Regio Cargo[®] Transporttechnik · www.mobiler.de

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In a nutshell

You know the situation only too well: Your transport operations must be reliable and cost-effective. Even when the roads are at a standstill and cheap foreign competition threatens your business.

This is precisely why we have developed **theMobiler®** for the real world. Forty years of experience with equipment designed for "rail - road and the interfaces at the terminals" have gone into the concept and technology.

Irrespective of whether you are using standard or swapbody containers, with the Mobiler on your vehicle, you can simply trans-

fer your load from road to rail, avoiding the miles to the next terminal, and without handling costs. And you have control over the scheduling.

An unrealistic dream? Just have a look at the following examples. Be it critical hazardous goods transport or sensitive foodstuffs, be it ammonia gas, beer, cheeseburgers, fresh meat or paper – the range of potential applications for **theMobiler®** continues to grow.

And it is expanding in particular to cover transports that were previously carried out exclusively by road.

But what about the inflexi-

bility of the railroad? That's not a problem. The national rail cargo companies in both Switzerland and Austria have proven that using **theMobiler** system, it is possible to provide reliable transport services across the board. With punctuality quotas of over 95%! The same goes for other railroad companies.

In short: Don't hesitate to get in touch with us if you want to transform your transport systems using a new logistics basis with a future.



Regards

Wolfgang Bermüller



Practical example 1: Transporting chemicals

Moving tank containers containing chemical and hazardous goods from the truck to the freight car and vice versa with **theMobiler** has been judged by chemical safety experts to be the safest handling method available today.

The container is only lifted by a few centimeters - tilting and tipping are virtually eliminated.

In the picture to the left, you can see a hazardous goods container and how it is being "**mobilered**" from the truck's semitrailer to the freight car – in less than 5 minutes, avoiding the overhead power lines.

Practical example 2: Transporting bulk cargo

theMobiler container for bulk cargo will not leave you 'out in the rain'. With its patented container roof that can be opened without auxiliary power, it is the economical solution for weather-sensitive bulk cargo and when combined a cargo such as paper rolls on the return journey. Just another example of the innovative strengths of **Palfinger Bermüller GmbH**.



... and that everywhere!

Practical example 3: Logistics for foodstuffs

Logistics for foodstuffs, especially the distribution of foodstuffs was, for a long time, quite simply not a feasible field for rail transport. The reasons for this were short transport distances, binding delivery deadlines and high demands on quality, e.g. on cold chains etc.

Only with **Mobiler** technology and design at the nearest loading siding is a solution possible. Since 1997 in Switzerland, for instance, where HLS (a trading, logistics and service company in Oensingen) supplies McDonald's Restaurants. The HLS / SBB (Swiss Rail) combination has been delivering the cargo for years with punctuality rates of over 95%.



Practical example 4: *theMobiler* truck - a real all-rounder

A real powerhouse – don't you agree? The Mobiler truck – with 3, 4 or even 5 axles, as a yard vehicle or a semitrailer unit for use on the roads, with a gross vehicle weight of 48 metric tons.

But it can also do a lot more than just mobiler: It also features calibrated weighing equipment, it can print documents, send and receive faxes, tip and flush tank contents – in fact everything that makes for efficient transportation.

And Mobiler innovations are constantly being launched. How about *theMobiler* that can work on both sides or the plug-in adapter for ISO tank containers.

Mobiler: From the real world - for the real world. Period.

Practical example 5: Logistics for milk

By now, our customers mobiler just about anything – at least anything that can be transported. Bavarian beer, milk on pallets and in tanks – the Mobiler won't even leave hot chocolate in the lurch.

The picture on the right proves it – nothing is out of the ordinary for the Mobiler. A basic Mobiler console is simply welded to ISO tank containers with long-term contracts. Other ISO tanks are mobilered with a plug-in adapter.

theMobiler can be used in all kinds of situations. New customer requirements are being met on a daily basis. From mineral water to garbage transport - or the Mobiler being used to switch from normal to narrow gauge rail into the Matterhorn.

Rail transport solutions – with the quality of truck transport. That's our job!



theMobiler & friends

Technology partners

theMobiler is, according to research by industry journalists, the only technology and design of around the last half-century, conceived and developed in the last 20 years to prove its practical and economical benefits for the user.

Siemens Transportation Systems will certainly have taken this viewpoint when they chose **theMobiler** to be the flexible handling alternative at the loading siding for their innovative rail transport technology "CargoMover" (www.cargomover.de).



Logistics users and the Mobiler

The cargo companies RailCargoAustria and SBB Cargo make **Mobiler** technology available across the board in Austria and Switzerland. In Germany, the cargo subsidiary of German Rail, BTT GmbH, has also been transporting hazardous goods using **Mobiler** technology for three years.

For more information go to www.mobiler.de.

Wir freuen uns darauf, für Sie da zu sein.
Der Mobiler SBB Cargo.

Unser Kunden Service Center (KSC) ist die Kommunikationsdrehscheibe zwischen Ihnen, dem Verkauf und der Cargo-Produktion und damit Ihr kompetenter Ansprechpartner für alle Ihre Transportanliegen in Zusammenhang mit der Schiene. Wir freuen uns darauf, Sie zu beraten und Ihnen interessante Angebote zu unterbreiten. Rund 3500 Mitarbeiterinnen und Mitarbeiter setzen sich gerne für den Erfolg Ihres Unternehmens ein.

Die ideale 5-Minuten-Lösung, um Container von der Strasse auf die Schiene zu verschieben.

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The Mobiler – here's nothing quicker or easier – and nothing more economical.

Production and Service



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